



PolySource

Resin • Solutions • Delivered



More than a resin distribution company,
your partner in delivering
solutions

Who Are We?



Consultants →



Distribution Problem Solving

Case Study – Transitioning from Direct Business to Distribution



- Customer purchases material direct
- **HOWEVER...**
 - When customer buys direct, they have to order at 4 week lead times
 - Customer has to inventory material for up to 4 months
 - Customer carrying \$100,000 in negative cash flow

Customer Needs a Solution!

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PolySource
Recommends Warehousing

PolySource Recommends Distribution



Feature

- PolySource will stock and inventory material

PolySource Provides Efficiency = Savings!

PolySource Recommends Distribution



Advantages

- Customer takes weekly deliveries, eliminating inventory expenses
- More floor space allows for additional capital equipment
- Cash flow improves, benefiting accounts payable with dollars previously frozen in inventory
- PolySource takes ownership of inventory, and purchasing manager now able to focus on more important aspects of the business

Improved Cash Flow Position and Warehouse Space!

PolySource Recommends Distribution



Benefits

- \$100,000 improved cash flow
- 20,000 square feet of additional warehouse space

PolySource Stocks Material!