



PolySource

Resin • Solutions • Delivered



More than a resin distribution company,
your partner in delivering
solutions

Who Are We?



Consultants



**Warehousing / Inventory
Commitment**

Case Study – Supply Issues



- Customer could not get material from existing supplier
- Supplier going through internal systems changes
- Supplier could not commit to quantity and ship dates
- Lack of raw material results in molders shut down, OEM lines shut down not shipping product
- When supplier does ship material, molder is required to take full truckload

Customer Needs an Alternative Material!

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PolySource
Recommending an
Alternative Supplier/Material

PolySource Recommends an Alternative Supplier/Material



Features

- PolySource partnered with supplier, Samyang, who offers an offset
- Alternative product meets all required regulatory requirements
- PolySource stocks material in the US

PolySource Positions Comparable Alternative!

PolySource Recommends an Alternative Supplier/Material



Advantages

- Material can be a dropped in with minimal testing
- No need for any delay due to submitting for regulatory approval
- Material readily available, stocked in US, 2-day lead time
- PolySource reduces minimum shipments from 40,000 lb. to 20,000 lb. releases. Customer not required to take 40,000 lbs.

PolySource Commits to Stocking/Warehousing!

PolySource Recommends an Alternative Supplier/Material



Benefits

- Minimal testing costs, as customer does not have to change resins, just suppliers. Approving alternative takes 2 months – significant time savings – **ability to ship product to OEM customer**
- **16 week lead time now reduced to 2 days – no shutdowns**
- **Molder saves 5,000 sq./ft. of warehouse space** receiving only 20,000 lbs., rather than 40,000 lbs.

Supply Chain Now Secure!